



Blak Lava, LLC

**8229 Boone Boulevard, Suite 801B
Vienna, VA 22182**

MANAGING INFORMATION FLOW

Contract GS-35F-0079W

**FSC Group 70 – Information Technology
General Purpose Commercial Information Technology
Equipment, Software, and Services**

Solicitation FCIS-JB-980001-B

Telephone: (571) 766-2240 Facsimile: (571) 766-2241

<http://www.BlakLava.com>

AUTHORIZED
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES

This pricelist covers the offer of a wide variety of Information Technology (IT) Professional Services subject to cooperative purchasing. It includes resources and facilities management, database planning and design, systems analysis and design, network services, programming, millennium conversion services, conversion and implementation support, network services project management, data/records management, subscriptions/publications (electronic media), and other services.

Sub-Categories under this pricelist could include Auto. Info. System Design & Integration, Automated News, Data and other Info. Services, CAD/CAM Services, Desktop Management, IT Backup and Security Services, IT Data Conversion Services, IT Facility Operation and Maintenance, IT Network Management Services, IT Systems Analysis Services, IT Systems Development Services, Information Assurance, and Programming Services.

These products and services are provided under the following Special Item Number:

Special Item No. 132-51, Information Technology Professional Services

FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

These products and services are provided by the following business concern:

Blak Lava, LLC
8229 Boone Boulevard, Suite 801B
Vienna, VA 22182
Phone: 571-766-2240
Fax: 571-766-2241
www.BlakLava.com

GSA Schedule Contract Number: **GS-35F-0079W**

Period Covered by Contract: **November 6, 2014 through November 5, 2019**

General Services Administration
Federal Acquisition Service

Pricelist current through Modification #A377, dated **July 2, 2014**.

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>).

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INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.gsadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

The geographic scope of the contract applies to the fifty (50) states, the District of Columbia, the Commonwealth of Puerto Rico, and other United States dependent areas such as American Samoa, Baker Island, Guam, Howland Island, Jarvis Island, Johnston Atoll, Kingman Reef, Midway Islands, Navassa Island, Northern Mariana Islands, Palmyra Atoll, Puerto Rico, Virgin Islands, and Wake Island.

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- ☐ The Geographic Scope of Contract will be domestic and overseas delivery.
- ☐ The Geographic Scope of Contract will be overseas delivery only.
- ☒ The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Orders and payments should be addressed to:

Blak Lava, LLC
8229 Boone Boulevard, Suite 801B
Vienna, VA 22182

Contact Name: Arrash Rezvan
Alternate Contact Name: Ken Coleman

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

Below are the telephone number(s) that can be used by ordering agencies to obtain technical and/or ordering assistance:

Telephone: (571) 766-2240
Facsimile: (571) 766-2241
Email: Contracts@BlakLava.com

Contact Name: Arrash Rezvan
Alternate Contact Name: Ken Coleman

3. LIABILITY FOR INJURY OR DAMAGE:

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

**4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE
COMPLETION OF STANDARD FORM 279:**

Block 9 KIND OF CONTRACT ACTION: G = Order/Modifications Under
Federal Schedule Contract

Block 16 CONTRACTOR IDENTIFICATION NUMBER (DUNS): 794469093

Block 30 TYPE OF CONTRACTOR: B = Other Small Business

Block 31 WOMAN-OWNED SMALL BUSINESS: Yes

Block 37 CONTRACTOR's TIN: 26-0168088

Block 40 **VETERAN OWNED SMALL BUSINESS (VOSB): A = Service Disabled Veteran-Owned Small Business**

4a. 5HXB2

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE:

Commencement of services and due date for deliverables are to be negotiated by ordering agency and Blak Lava as set forth on each Delivery Order.

URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS AND OFFSITE RATES:

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: None
- b. Quantity: None
- c. Dollar Volume: None
- d. Government Educational Institutions: None
- e. Other: None

Blak Lava's pricelist reflects a net discount of 10 percent off its commercial pricelist. However a cost of 12 percent shall be added to the pricelist for offsite rates.

8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

Export packing is not available. Packing is limited to the Geographic coverage of this contract is as stated in paragraph 1 above. All orders must specify delivery only within

the geographic area. Orders outside the geographic area are to be determined at the time that the order is placed by the ordering agency.

10. SMALL REQUIREMENTS:

The minimum dollar value of orders to be issued is \$100.

11. MAXIMUM ORDER FOR SERVICES: (All dollar amounts are exclusive of any discount for prompt payment):

The Maximum Order for the following Special Item Numbers (SINs) is \$500,000:

Special Item No.132-51, Information Technology (IT) Professional Services

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY / TELECOMMUNICATION STANDARDS REQUIREMENTS:

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003):

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

- (f) **Organizational Conflicts of Interest:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) **Documentation/Standards:** The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) **Data/Deliverable Requirements:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) **Government-Furnished Property:** As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) **Availability of Funds:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4).

16. GSA ADVANTAGE!:

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: Explorer). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS:

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other

Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if**-

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS:

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES:

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

None

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs):

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS:

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION:

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE:

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant:

Not applicable

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES:

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:
This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

**25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)
(FAR 52.228-5):**

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
 - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall

maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY:

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS:

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324).

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

1. SCOPE:

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. Blak Lava shall provide services at Blak Lava's facility and/or at the ordering activity location, as agreed to by Blak Lava and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000):

- a. Performance incentives may be agreed upon between Blak Lava and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for the services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by Blak Lava to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate Blak Lava. Incentives shall be based on objectively measurable tasks. Incentives shall be based on objectively measurable tasks.

3. ORDER:

- d. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- e. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES:

- f. Blak Lava shall commence performance of services on the date agreed to by Blak Lava and the ordering activity.
- g. Blak Lava agrees to render services only during normal working hours, unless otherwise agreed to by Blak Lava and the ordering activity.

- h. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- i. Any Blak Lava travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Blak Lava travel. Blak Lava will not use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989):

- a. The Contracting Officer may, at any time, by written order to Blak Lava, require Blak Lava to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to Blak Lava, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, Blak Lava shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to Blak Lava, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - (1) Cancel the stop-work order; or
 - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, Blak Lava shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - (1) The stop-work order results in an increase in the time required for, or in Blak Lava's cost properly allocable to, the performance of any part of this contract; and
 - (2) Blak Lava asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

- d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES:

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS □COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I □□OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR:

Blak Lava shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY:

Subject to security regulations, the ordering activity shall permit Blak Lava access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR:

All IT Professional Services performed by Blak Lava under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST:

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to Blak Lava, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving Blak Lava, any entity into or with which Blak Lava subsequently merges or affiliates, or any other successor or assignee of Blak Lava.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by Blak Lava and its affiliates, may either (i) result in an unfair competitive advantage to Blak Lava or its affiliates or (ii) impair Blak Lava’s or its affiliates’ objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on Blak Lava, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES:

Blak Lava, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS:

For firm-fixed price orders the ordering activity shall pay Blak Lava, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (OCT 2008) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (OCT 2008) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES:

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS:

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS:

The ordering activity may require that Blak Lava receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING:

- a. Blak Lava shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as Blak Lava sells to its commercial and other ordering activity customers. If Blak Lava is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.
- b. Pricing for all IT Professional Services shall be in accordance with the Blak Lava's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices.

The following is an example of the manner in which the description of a commercial job title will be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science

DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

This section provides a description of each type of service to be offered under Special Item Number 132-51, Information Technology (IT) Professional Services. Services and rates are presented in the same manner as the Blak Lava sells to its commercial customers and other ordering activity customers. Pricing for all IT Services are in accordance with the Blak Lava's customary commercial practices; e.g., hourly rates, monthly rates, term rates, unit prices and/or fixed prices.

Blak Lava personnel assigned to tasks under this contract will meet or exceed the experience, education, or other background requirements set forth in the appropriate paragraph of this section.

ADMINISTRATIVE SPECIALIST I

Minimum Requisite: High School diploma

Description: Provide operational support to client/organization through activities such as mail services, copying, faxing, data entry, meeting and greeting, issuing visitor badges, answering phones, setting up meetings, taking inventory, shipping and receiving, and general administrative duties as assigned by client/organization.

ADMINISTRATIVE SPECIALIST II

Minimum Requisite: High School diploma and two years of experience

Description: Duties of Administrative Specialist I, and possess experience in artistic and technical work in design, illustration, and preparation of materials for publication, duplication, broadcast, or other visual presentations.

ADMINISTRATIVE SPECIALIST III

Minimum Requisite: High School diploma and four years of experience

Description: Duties of Administrative Specialist II, and gathers, collects, compiles, records, tracks, and verifies data and information from multiple sources.

ADMINISTRATIVE SPECIALIST IV

Minimum Requisite: High School diploma and six years of experience

Description: Duties of Administrative Specialist III, and serve as an information source on organization policies.

ADMINISTRATIVE SPECIALIST V

Minimum Requisite: High School diploma and eight years of experience

Description: Duties of Administrative Specialist III, and serve as an information source on organization policies.

ADMINISTRATIVE SPECIALIST VI

Minimum Requisite: High School diploma and ten years of experience

Description: Duties of Administrative Specialist III, and serve as an information source on organization policies.

ANALYST I

Minimum Requisite: Bachelor's degree

Description: Possess knowledge of analytical methodologies, principles, and techniques, and conduct analytical services, as data collection, data modeling, interviewing, project testing, and the creation of performance measurements. Apply analytic methodologies, principles, and techniques to address clients' needs. Conduct activities in support of the project team's objectives.

ANALYST II

Minimum Requisite: Bachelor's degree and two years of experience

Description: Possess demonstrated knowledge of analytical methodologies, principles, and techniques, and conduct analytical services, as data collection, data modeling, interviewing, project testing, and the creation of performance measurements. Apply analytic methodologies, principles, and techniques to address clients' needs. Conduct activities in support of the project team's objectives.

ANALYST III

Minimum Requisite: Bachelor's degree and four years of experience

Description: Possess broad knowledge of analytical methodologies, principles, and techniques, and clarify any problems of unusual complexity. Direct the development and execution of

production schedules. Ensure that quality control and data integrity standards are met. Oversee and direct the analysis team, with a proven facility in management and supervision. Direct and guide Analysts I and II.

ANALYST IV

Minimum Requirement: Bachelor's degree and six years of experience

Description: Possess extensive knowledge of analytical methodologies, principles, and techniques, and resolve any problems of unusual complexity. Direct the development and execution of production schedules. Ensure that quality control and data integrity standards are met. Oversee and direct the analysis team, with a proven facility in management and supervision. Direct and guide lower level Analysts.

ANALYST V

Minimum Requirement: Bachelor's degree and eight years of experience

Description: Possess expert knowledge of analytical methodologies, principles, and techniques, and resolve any problems of unusual complexity. Direct the development and execution of production schedules. Ensure that quality control and data integrity standards are met. Oversee and direct the analysis team, with a proven facility in management and supervision. Direct and guide lower level Analysts.

ANALYST VI

Minimum Requirement: Bachelor's degree and ten years of experience

Description: Possess authoritative knowledge of analytical methodologies, principles, and techniques, and resolve any problems of unusual complexity. Direct the development and execution of production schedules. Ensure that quality control and data integrity standards are met. Oversee and direct the analysis team, with a proven facility in management and supervision. Direct and guide lower level Analysts.

BUSINESS MANAGEMENT ANALYST I

Minimum Requirement: Bachelor's degree

Description: Assist with the leadership of technical and administrative projects and tasks. Assist with plans, schedules, documents, and reports. Track the progress of, and provide status accounting and technical management on, projects to ensure work scope, schedules, and budgets are defined and maintained. Support the proposal, design, and manufacture of systems, products,

or programs. Analyze and coordinate technical data or the establishment of procedures and schedules.

BUSINESS MANAGEMENT ANALYST II

Minimum Requisite: Bachelor's degree and two years of experience

Description: Lead technical and administrative projects and tasks. Plan, schedule, document, report, and track the progress of, and provide status accounting and technical management on, projects to ensure work scope, schedules, and budgets are defined and maintained. Manage small programs or proposals. Support the proposal, design, and manufacture of systems, products, or programs. Analyze and coordinate technical data or the establishment of procedures and schedules. Serve as subject-matter expert on specific aspects of the program.

BUSINESS MANAGEMENT ANALYST III

Minimum Requisite: Bachelor's degree and four years of experience

Description: Lead technical and administrative projects and tasks. Plan, schedule, document, report, and track the progress of, and provide status accounting and technical management on, projects to ensure work scope, schedules, and budgets are defined and maintained. Manage mid-size programs and proposals. Support the proposal, design, and manufacture of systems, products, or programs. Analyze and coordinate technical data or the establishment of procedures and schedules.

BUSINESS MANAGEMENT ANALYST IV

Minimum Requisite: Bachelor's degree and six years of experience

Description: Lead technical and administrative projects and tasks. Plan, schedule, document, report, and track the progress of, and provide status accounting and technical management on, projects to ensure work scope, schedules, and budgets are defined and maintained. Manage large programs and proposals. Lead the proposal, design, and manufacture of systems, products, or programs. Analyze and coordinate technical data or the establishment of procedures and schedules.

DATABASE ADMINISTRATOR I

Minimum Requisite: Bachelor's degree two years of experience

Description: Perform database administration, backups, and recoveries, and work with users to resolve database questions or problems. Assist users on equipment operations. Maintain and update databases and data dictionaries.

DATABASE ADMINISTRATOR II

Minimum Requisite: Bachelor's degree and four years of experience

Description: Perform database administration, backups, and recoveries, and work with users to resolve database questions or problems. Coordinate systems resource availability with database analysts, system and application programmers, and other users. Advise and assist users on equipment operations. Maintain and update databases and data dictionaries.

DATABASE ADMINISTRATOR III

Minimum Requisite: Bachelor's degree and six years of experience

Description: Ensure the efficient operation of a multi-computer site that supports database administration, analysis, and report production; data dictionary administration; and system development. Perform database administration, backups, and recoveries, and work with users to resolve database questions or problems. Coordinate systems resource availability with database analysts, system and application programmers, and other users. Advise and assist users on equipment operations. Maintain and update databases and data dictionaries. Assist less experienced database administrators.

DATABASE ADMINISTRATOR IV

Minimum Requisite: Bachelor's degree and eight years of experience

Description: Ensure the efficient operation of a multi-computer site that supports database administration, analysis, and report production; data dictionary administration; and system development. Perform database administration, backups, and recoveries, and work with users to resolve database questions or problems. Coordinate systems resource availability with database analysts, system and application programmers, and other users. Advise and assist users on equipment operations. Maintain and update databases and data dictionaries. Direct and guide less experienced database administrators.

DATABASE ADMINISTRATOR IV

Minimum Requisite: Bachelor's degree and ten years of experience

Description: Ensure the efficient operation of a multi-computer site that supports database administration, analysis, and report production; data dictionary administration; and system development. Perform database administration, backups, and recoveries, and work with users to resolve database questions or problems. Coordinate systems resource availability with database analysts, system and application programmers, and other users. Advise and assist users on equipment operations. Maintain and update databases and data dictionaries. Direct and guide less experienced database administrators.

ENGINEER I

Minimum Requisite: Bachelor's degree and two years of experience

Description: Includes but limited to engineering in the fields of hardware, software, network, systems, telecom, and information assurance. Perform basic engineering or information technology functions and carry out assignments to transform overall technical requirements to support design and development of information or management systems (including IT aspects of facility management such as habitability, security, equipment/furniture, space, operations, etc.). Contribute to the consistency of the effort. Work in accordance with senior technical direction.

ENGINEER II

Minimum Requisite: Bachelor's degree and four years of experience

Description: Includes but limited to engineering in the fields of hardware, software, network, systems, telecom, and information assurance. Elicit engineering and operational requirements from the user community and establish engineering system requirements using industry-standard system development methodologies. Support more senior engineering staff and managers in engineering design work to transform system requirements and engineering specifications into a complete system design. Assist in the design, installation, configuration, quality assurance, operation, and maintenance of equipment, machines, and systems (including IT aspects of facility management such as habitability, security, equipment/furniture, space, operations, etc.).

ENGINEER III

Minimum Requisite: Bachelor's degree and six years of experience

Description: Includes but limited to engineering in the fields of hardware, software, network, systems, telecom, and information assurance. Elicit operational requirements from the user community and establish system requirements using industry-standard system development methodologies. Carry out work to transform system requirements and architecture to a complete design, including but not limited to systems integration, engineering change/configuration management, quality assurance, and test and evaluation (including IT aspects of facility management such as habitability, security, equipment/furniture, space, operations, etc.).

ENGINEER IV

Minimum Requisite: Bachelor's degree and eight years of experience

Description: Includes but limited to engineering in the fields of hardware, software, network, systems, telecom, and information assurance. Elicit operational requirements from the user community and establishes system requirements using industry-standard system development methodologies. Carry out work to transform system requirements and architecture to a complete design, including but not limited to systems integration, engineering change/configuration management, quality assurance, and test and evaluation (including IT aspects of facility management such as habitability, security, equipment/furniture, space, operations, etc.).

ENGINEER V

Minimum Requisite: Bachelor's degree and ten years of experience

Description: Includes but limited to engineering in the fields of hardware, software, network, systems, telecom, and information assurance. Elicit operational requirements from the user community and establish system requirements using industry-standard system development methodologies. Carry out work to transform system requirements and architecture to a complete design, including but not limited to systems integration, engineering change/configuration management, quality assurance, and test and evaluation (including IT aspects of facility management such as habitability, security, equipment/furniture, space, operations, etc.).

ENGINEER VI

Minimum Requisite: Bachelor's degree and twelve years of experience

Description: Includes but limited to engineering in the fields of hardware, software, network, systems, telecom, and information assurance. Elicit operational requirements from the user community and establish system requirements using industry-standard system development methodologies. Carry out work to transform system requirements and architecture to a complete design, including but not limited to systems integration, engineering change/configuration management, quality assurance, and test and evaluation (including IT aspects of facility management such as habitability, security, equipment/furniture, space, operations, etc.).

GRAPHIC DESIGNER/MULTIMEDIA SPECIALIST I

Minimum Requisite: Bachelor's degree

Description: Plan, design, draw, and produce a variety of technical and promotional illustrations for publications, such as brochures, posters, manuals, handbooks, and advertising matter. Prepare charts, graphs, and two- and three-dimensional drawings from rough sketches, models, written or verbal directions, and engineering drawings.

GRAPHIC DESIGNER/MULTIMEDIA SPECIALIST II

Minimum Requirement: Bachelor's degree and two years of experience

Description: Plan, design, draw, and produce a variety of technical and promotional illustrations for publications, such as brochures, posters, manuals, handbooks, and advertising matter. Prepare charts, graphs, and two- and three-dimensional drawings from rough sketches, models, written or verbal directions, and engineering drawings.

GRAPHIC DESIGNER/MULTIMEDIA SPECIALIST III

Minimum Requirement: Bachelor's degree and four years of experience

Description: Plan, design, draw, and produce a variety of technical and promotional illustrations for publications, such as brochures, posters, manuals, handbooks, and advertising matter. Prepare charts, graphs, and two- and three-dimensional drawings from rough sketches, models, written or verbal directions, and engineering drawings.

GRAPHIC DESIGNER/MULTIMEDIA SPECIALIST IV

Minimum Requirement: Bachelor's degree and six years of experience

Description: Plan, design, draw, and produce a variety of technical and promotional illustrations for publications, such as brochures, posters, manuals, handbooks, and advertising matter. Prepare charts, graphs, and two- and three-dimensional drawings from rough sketches, models, written or verbal directions, and engineering drawings.

HELP DESK SPECIALIST I

Minimum Requirement: Bachelor's degree

Description: Possess experience in supporting a help desk project utilizing a PC operating system and networking and e-mail standards. Answer incoming trouble calls and requests for assistance, and record and track status of calls into automated tracking system. Support special projects.

HELP DESK SPECIALIST II

Minimum Requisite: Bachelor's degree and two years of experience

Description: Possess knowledge of PC operating systems, and of networking and e-mail standards, and possess experience in supporting a help desk. Possess general experience in information systems development in the client/server field or related fields. Possess demonstrated ability to communicate orally and in writing, and present a positive customer service attitude. Provide telephone and in-person support to users in the areas of e-mail, directories, standard windows desktop COTS applications, and applications developed under this contract for predecessors. Serve as the initial point of contact for troubleshooting hardware/software PC and printer problems.

HELP DESK SPECIALIST III

Minimum Requisite: Bachelor's degree and four years of experience

Description: Possess specialized experience that includes management of help desks in a multi-server environment, supervision of help desk employees, and comprehensive knowledge of PC operating systems and of networking and mail standards. General experience includes network and information systems development in the client/server field or related fields. Possess a positive customer service attitude and a demonstrated ability to communicate orally and in writing. Provide daily supervision and direction to staff. Serve as the subject matter expert for troubleshooting hardware/software PC and printer problems.

HELP DESK SPECIALIST IV

Minimum Requisite: Bachelor's degree and six years of experience

Description: Possess specialized experience that includes management of help desks in a multi-server environment, supervision of help desk employees, and comprehensive knowledge of PC operating systems and of networking and mail standards. General experience includes network and information systems development in the client/server field or related fields. Possess a positive customer service attitude and a demonstrated ability to communicate orally and in writing. Serve as the subject matter expert for troubleshooting hardware/software PC and printer problems.

INFORMATION SECURITY SPECIALIST I

Minimum Requisite: Bachelor's degree and two years of experience

Description: Possess specialized experience that includes analyzing and defining security requirements for Multi-Level-Security (MLS) issues. Design, develop, engineer, and implement

solutions to MLS requirements. Gather and organize technical information about an organization's mission goals and needs, existing security products, and ongoing programs in the MLS arena. Perform risk analyses that also include risk assessment. Develop, analyze, and implement security architectures as appropriate. Recommend the application of various current, state-of-the-art security systems to solve specific user requirements. Lead in the effort to install and train staff in the use and application of selected products.

INFORMATION SECURITY SPECIALIST II

Minimum Requisite: Bachelor's degree and four years of experience

Description: Possess specialized experience that includes defining computer security requirements for high-level applications, evaluation of approved security product capabilities, and developing solutions to Multi-Level-Security (MLS) problems. Analyze and define security requirements for MLS issues. Design, develop, engineer, and implement solutions to MLS requirements. Be responsible for the implementation and development of the MLS. Gather and organize technical information about an organization's mission goals and needs, existing security products, and ongoing programs in the MLS arena. Perform daily supervision and direction to staff.

INFORMATION SECURITY SPECIALIST III

Minimum Requisite: Bachelor's degree and six years of experience

Description: Possess specialized experience that includes defining computer security requirements for high-level applications, evaluation of approved security product capabilities, and developing solutions to Multi-Level-Security (MLS) problems. Analyze and define security requirements for MLS issues. Design, develop, engineer, and implement solutions to MLS requirements. Be responsible for the implementation and development of the MLS. Gather and organize technical information about an organization's mission goals and needs, existing security products, and ongoing programs in the MLS arena. Perform daily supervision and direction to staff.

INFORMATION SECURITY SPECIALIST IV

Minimum Requisite: Bachelor's degree and eight years of experience

Description: Possess specialized experience that includes defining computer security requirements for high-level applications, evaluation of approved security product capabilities, and developing solutions to Multi-Level-Security (MLS) problems. Analyze and define security requirements for MLS issues. Design, develop, engineer, and implement solutions to MLS requirements. Be responsible for the implementation and development of the MLS. Gather and organize technical information about an organization's mission goals and needs, existing security

products, and ongoing programs in the MLS arena. Perform daily supervision and direction to staff.

PROGRAM MANAGER I

Minimum Requisite: Bachelor's degree and two years of experience

Description: Manage specific business, management, and technical projects, and ensure that schedules, cost, and technical effort is managed, and that products are prepared and delivered in a timely manner. Formulate and enforce standards, direct and supervise staff and personnel, prepare or approve work schedules, review work, resolve discrepancies, and communicate policies and goals to subordinates. Maintain customer liaison and direction of less experienced staff.

PROGRAM MANAGER II

Minimum Requisite: Bachelor's degree and four years of experience

Description: Be responsible for leading one or more complex tasks that affect business or technical system development activity. Work with the client, contracting officer's technical representative, management personnel, staff, and customer representatives. Formulate and enforce standards, direct and supervise staff and personnel, prepare or approve work schedules, review work, resolve discrepancies, and communicate policies and goals to subordinates and suppliers. Be responsible for the overall management of specific projects or task orders, and ensure that technical solutions, schedules, and project deliverables are implemented in a timely manner.

PROGRAM MANAGER III

Minimum Requisite: Bachelor's degree and six years of experience

Description: Possess experience in the performance of large or complicated projects that encompass the overall management of Government or commercial technical and management support programs that deal with financial management, staffing, contract compliance, and client relations. Provide supervisory, technical, and administrative direction for personnel performing on tasks for this program. Be responsible for resource management and performance of all tasks on this contract to include analyses, report findings, and deliverables. Develop a project management plan for each contract that identifies project staff, staffing hours, task outlines, milestones, contract deliverables, and due dates.

PROGRAM MANAGER IV

Minimum Requisite: Bachelor's degree and eight years of experience

Description: Serve as the interface with the client's senior management personnel and program managers as required to successfully meet program objectives. Maintain liaison and direction of lower level managers and business and technical staff. Lead cross-functional business, management, or technical teams by using staff effectively, and by employing management and engineering skills to achieve program results. Direct senior level staff in developing cost projections, cost controls, and cost reporting. Formulate and enforce work standards, assign staff work schedules, review and resolve work discrepancies, supervise personnel, and communicate policies, purposes, and goals of the organization to subordinates and subcontractors.

PROGRAM MANAGER V

Minimum Requisite: Bachelor's degree and ten years of experience

Description: Serve as the interface with the client's senior management personnel and program managers as required to successfully meet program objectives. Maintain liaison and direction of lower level managers and business and technical staff. Lead cross-functional business, management, or technical teams by using staff effectively, and by employing management and engineering skills to achieve program results. Direct senior level staff in developing cost projections, cost controls, and cost reporting. Formulate and enforce work standards, assign staff work schedules, review and resolve work discrepancies, supervise personnel, and communicate policies, purposes, and goals of the organization to subordinates and subcontractors. Use new, advanced technologies and applications, and apply advanced principles, theories, and concepts across program requirements. Contribute to the development of new principles and concepts to solve complex, highly innovative and ingenious problems. Possess a high degree of program coordination to ensure that performance meets all requirements.

PROGRAM MANAGER VI

Minimum Requisite: Bachelor's degree and twelve years of experience

Description: Serve as the interface with the client's senior management personnel and program managers as required to successfully meet program objectives. Maintain liaison and direction of lower level managers and business and technical staff. Lead cross-functional business, management, or technical teams by using staff effectively, and by employing management and engineering skills to achieve program results. Direct senior level staff in developing cost projections, cost controls, and cost reporting. Formulate and enforce work standards, assign staff work schedules, review and resolve work discrepancies, supervise personnel, and communicate policies, purposes, and goals of the organization to subordinates and subcontractors. Use new, advanced technologies and applications, and apply advanced principles, theories, and concepts across program requirements. Contribute to the development of new principles and concepts to solve complex, highly innovative and ingenious problems. Possess a high degree of program coordination to ensure that performance meets all requirements.

PROGRAM MANAGER VII

Minimum Requisite: Bachelor's degree and fourteen years of experience

Description: Serve as the interface with the client's senior management personnel and program managers as required to successfully meet program objectives. Maintain liaison and direction of lower level managers and business and technical staff. Lead cross-functional business, management, or technical teams by using staff effectively, and by employing management and engineering skills to achieve program results. Direct senior level staff in developing cost projections, cost controls, and cost reporting. Formulate and enforce work standards, assign staff work schedules, review and resolve work discrepancies, supervise personnel, and communicate policies, purposes, and goals of the organization to subordinates and subcontractors. Use new, advanced technologies and applications, and apply advanced principles, theories, and concepts across program requirements. Contribute to the development of new principles and concepts to solve complex, highly innovative and ingenious problems. Possess a high degree of program coordination to ensure that performance meets all requirements.

PROGRAM MANAGER VIII

Minimum Requisite: Bachelor's degree and sixteen years of experience

Description: Serve as the interface with the client's senior management personnel and program managers as required to successfully meet program objectives. Maintain liaison and direction of lower level managers and business and technical staff. Lead cross-functional business, management, or technical teams by using staff effectively, and by employing management and engineering skills to achieve program results. Direct senior level staff in developing cost projections, cost controls, and cost reporting. Formulate and enforce work standards, assign staff work schedules, review and resolve work discrepancies, supervise personnel, and communicate policies, purposes, and goals of the organization to subordinates and subcontractors. Use new, advanced technologies and applications, and apply advanced principles, theories, and concepts across program requirements. Contribute to the development of new principles and concepts to solve complex, highly innovative and ingenious problems. Possess a high degree of program coordination to ensure that performance meets all requirements.

PROGRAMMER

Minimum Requisite: Bachelor's degree and two years of experience

Description: Participate in the design of software tools and subsystems to support reuse and domain analysis. Interpret software requirements and design specifications to code, and integrate and test software components.

PROGRAMMER II

Minimum Requisite: Bachelor's degree and four years of experience

Description: Analyze functional business applications and design specifications for functional activities. Develop block diagrams and logic flow charts. Translate detailed designs into computer software. Test, debug, and refine computer software to produce the required product. Prepare required documentation, including both program-level and user-level documentation. Enhance software to reduce operating time or to improve efficiency.

PROGRAMMER III

Minimum Requisite: Bachelor's degree and six years of experience

Description: Analyze functional business applications and design specifications for functional activities. Develop block diagrams and logic flow charts. Translate detailed designs into computer software. Test, debug, and refine computer software to produce the required product. Prepare required documentation, including both program-level and user-level documentation. Enhance software to reduce operating time or to improve efficiency. Provide technical direction to programmers to ensure that program deadlines are met.

PROGRAMMER IV

Minimum Requisite: Bachelor's degree and eight years of experience

Description: Analyze functional business applications and design specifications for functional activities. Develop block diagrams and logic flow charts. Translate detailed designs into computer software. Test, debug, and refine the computer software to produce the required product. Prepare required documentation, including both program-level and user-level documentation. Enhance software to reduce operating time or to improve efficiency. Provide technical direction to programmers to ensure that program deadlines are met.

QUALITY ASSURANCE SPECIALIST I

Minimum Requisite: Bachelor's degree and two years of experience

Description: Provide technical and administrative direction for personnel, including the review of work products for correctness, for the adherence to design concepts and user standards, for the adherence to ordering activity standards and requirements, and for the compliance with schedules and timetables. Coordinate with the Project Manager to devise solutions to problems and to ensure user satisfaction. Make recommendations for the approval of major systems installations. Prepare milestone status reports and deliveries/presentations on system concepts to

colleagues, subordinates, and end user representatives. Develop and implement quality control methodologies to ensure compliance with quality assurance standards, guidelines, and procedures. Review information systems requirements, and develop and implement test plans to ensure that proposed data processing modules, programs, and systems are stress tested, error free, and meet stated requirements before implementation. Be adept at problem definition and resolution. Be capable of documenting problems and preparing recommendations for their solution.

QUALITY ASSURANCE SPECIALIST II

Minimum Requisite: Bachelor's degree and four years of experience

Description: Provide technical and administrative direction for personnel, including the review of work products for correctness, for the adherence to design concepts and user standards, for the adherence to ordering activity standards and requirements, and for the compliance with schedules and timetables. Coordinate with the Project Manager to devise solutions to problems and to ensure user satisfaction. Make recommendations for the approval of major systems installations. Prepare milestone status reports and deliveries/presentations on system concepts to colleagues, subordinates, and end user representatives. Develop and implement quality control methodologies to ensure compliance with quality assurance standards, guidelines, and procedures. Review information systems requirements, and develop and implement test plans to ensure that proposed data processing modules, programs, and systems are stress tested, error free, and meet stated requirements before implementation. Be adept at problem definition and resolution. Be capable of documenting problems and preparing recommendations for their solution.

QUALITY ASSURANCE SPECIALIST III

Minimum Requisite: Bachelor's degree and six years of experience

Description: Possess specialized experience that includes the analysis and design of business applications on complex systems for large-scale computers, data base management, and the use in computer programs. Possess knowledge of current storage and retrieval methods, and possess demonstrated ability to formulate specifications for computer programmers to use in the coding, testing, and debugging of computer programs. Possess experience that includes the use and understanding of Independent Verification and Validation (IV&V) of software development, the applications of the ordering activity, and international quality standards and procedures. Manage the formal and informal reviews of all software development activities. Oversee the development and implementation of all quality control methodologies to ensure compliance with all applicable standards and guidelines. Provide technical direction in performing software development tasks, to include design concepts and user standards. Conduct reviews of program documentation to ensure that ordering activity standards are met. Prepare milestone status reports.

QUALITY ASSURANCE SPECIALIST IV

Minimum Requisite: Bachelor's degree and eight years of experience

Description: Possess specialized experience that includes the analysis and design of business applications on complex systems for large-scale computers, data base management, and the use in computer programs. Possess knowledge of current storage and retrieval methods, and possess demonstrated ability to formulate specifications for computer programmers to use in the coding, testing, and debugging of computer programs. Possess experience that includes the use and understanding of Independent Verification and Validation (IV&V) of software development, the applications of the ordering activity, and international quality standards and procedures. Manage the formal and informal reviews of all software development activities. Oversee the development and implementation of all quality control methodologies to ensure compliance with all applicable standards and guidelines. Provide technical direction in performing software development tasks, to include design concepts and user standards. Conduct reviews of program documentation to ensure that ordering activity standards are met. Prepare milestone status reports.

SUBJECT MATTER EXPERT I

Minimum Requisite: Bachelor's degree and two years of experience

Description: Possess knowledge in the designated field or discipline. Support assessments of the organization's challenges using specialized skills and knowledge. Contribute to the execution of the project or task plan and help assess the impact of industry trends, policy, and standard methodologies. Conduct activities in support of the project team's objectives.

SUBJECT MATTER EXPERT II

Minimum Requisite: Bachelor's degree and four years of experience

Description: Possess demonstrated knowledge in the designated field or discipline. Support assessments of the organization's challenges using specialized skills and knowledge. Contribute to the execution of project or task plan and help assess the impact of industry trends, policy and standard methodologies. Conduct activities in support of the project team's objectives. Direct and guide Subject Matter Experts I.

SUBJECT MATTER EXPERT III

Minimum Requisite: Bachelor's degree and six years of experience

Description: Possess broad knowledge in the designated field or discipline. Possess significant experience in providing solutions to an organization's challenges through the application of knowledge gained through similar prior engagements. Participate in the development of solutions by leveraging knowledge of the designated field or discipline. Contribute to the implementation of strategy and help assess the impact of industry trends, policy, and standard methodologies. Direct and guide Subject Matter Experts I and II.

SUBJECT MATTER EXPERT IV

Minimum Requisite: Bachelor's degree and eight years of experience

Description: Possess extensive knowledge in the designated field or discipline. Possess significant experience in providing solutions to an organization's challenges through the application of knowledge gained through similar prior engagements. Participate in the development of solutions by leveraging knowledge of the designated field or discipline. Contribute to the implementation of strategy and help assess the impact of industry trends, policy, and standard methodologies. Direct and guide lower level Subject Matter Experts.

SUBJECT MATTER EXPERT V

Minimum Requisite: Bachelor's degree and ten years of experience

Description: Possess expert knowledge in the designated field or discipline. Provide technical, managerial, and administrative direction for problem definition and analysis. Develop and implement requirements for complex systems in the subject matter area. Make recommendations and advise on organization-wide system improvements, optimization, and maintenance efforts in the following specialties: information systems architecture, networking, telecommunications, automation, communications protocols, risk management/electronic analysis, software, life-cycle management, software development methodologies, and modeling and simulation. Direct and guide lower level Subject Matter Experts.

SUBJECT MATTER EXPERT VI

Minimum Requisite: Bachelor's degree and twelve years of experience

Description: Possess authoritative knowledge in the designated field or discipline. Provide technical, managerial, and administrative direction for problem definition and analysis. Develop and implement requirements for complex systems in the subject matter area. Make recommendations and advise on organization-wide system improvements, optimization, and maintenance efforts in the following specialties: information systems architecture, networking, telecommunications, automation, communications protocols, risk management/electronic analysis, software, life-cycle management, software development methodologies, and modeling

and simulation. Prepare and deliver presentations to colleagues, subordinates, and government representatives. Direct and guide lower level Subject Matter Experts.

SUBJECT MATTER EXPERT VII

Minimum Requisite: Bachelor's degree and fourteen years of experience

Description: Possess authoritative knowledge in the designated field or discipline. Provide technical, managerial, and administrative direction for problem definition and analysis. Develop and implement requirements for complex systems in the subject matter area. Make recommendations and advise on organization-wide system improvements, optimization, and maintenance efforts in the following specialties: information systems architecture, networking, telecommunications, automation, communications protocols, risk management/electronic analysis, software, life-cycle management, software development methodologies, and modeling and simulation. Prepare and deliver presentations to colleagues, subordinates, and government representatives. Direct and guide lower level Subject Matter Experts.

TECHNICAL WRITER I

Minimum Requisite: Bachelor's degree and two years of experience

Description: Plan, organize, write, edit, and format technical manuals and other related publications concerned with the operation and maintenance of devices and systems. Acquire and organize basic source material, including applicable specifications, engineering write-ups, and drawing packages. Interface with engineering staff to research, interpret, and test engineering schematics, technical design specifications, interface designs, and design diagrams.

TECHNICAL WRITER II

Minimum Requisite: Bachelor's degree and four years of experience

Description: Plan, organize, write, edit, and format technical manuals and other related publications concerned with the operation and maintenance of devices and systems. Acquire and organize basic source material, including applicable specifications, engineering write-ups, and drawing packages. Interface with engineering staff to research, interpret, and test engineering schematics, technical design specifications, interface designs, and design diagrams.

TECHNICAL WRITER III

Minimum Requisite: Bachelor's degree and six years of experience

Description: Plan, organize, write, edit, and format technical manuals and other related publications concerned with the operation and maintenance of systems delivered by the organization. Acquires and organizes basic source material including applicable specifications, engineering write-ups and drawing packages. Interfaces with engineering staff to research and interpret engineering schematics, technical design specifications, interface designs, design diagrams and test.

TECHNICAL WRITER IV

Minimum Requisite: Bachelor's degree and eight years of experience

Description: Plan, organize, write, edit, and format technical manuals and other related publications concerned with the operation and maintenance of devices and systems. Acquire and organize basic source material, including applicable specifications, engineering write-ups, and drawing packages. Interface with engineering staff to research, interpret, and test engineering schematics, technical design specifications, interface designs, and design diagrams. Supervise and provide guidance to less senior technical writers.

TECHNICIAN I

Minimum Requisite: High School diploma and two years of experience

Description: Conduct site surveys, and assess and document current site network configurations and user requirements. Design and optimize network topologies. Analyze existing requirements and prepare specifications for hardware acquisitions. Prepare engineering plans and site installation Technical Design Packages. Develop hardware installation schedules. Prepare drawings that document configuration changes at each site. Prepare site installation and test reports. Configure computers, communications devices, and peripheral equipment. Install network hardware. Train site personnel in proper use of hardware. Build specialized interconnecting cables.

TECHNICIAN II

Minimum Requisite: High School diploma and four years of experience

Description: Organize and direct hardware installations on site surveys. Assess and document current site network configurations and user requirements. Design and optimize network topologies. Analyze and develop new hardware requirements, and prepare specifications for hardware acquisitions. Direct and lead the preparation of engineering plans and site installation Technical Design Packages. Develop hardware installation schedules. Mobilize installation teams. Direct and lead the preparation of drawings that document configuration changes at each site. Prepare site installation and test reports. Coordinate post installation operations and maintenance support.

TECHNICIAN III

Minimum Requisite: High School diploma and six years of experience

Description: Organize and direct hardware installations on site surveys. Assess and document current site network configurations and user requirements. Design and optimize network topologies. Analyze and develop new hardware requirements, and prepare specifications for hardware acquisitions. Direct and lead the preparation of engineering plans and site installation Technical Design Packages. Develop hardware installation schedules. Mobilize installation teams. Direct and lead the preparation of drawings that document configuration changes at each site. Prepare site installation and test reports. Coordinate post installation operations and maintenance support.

TECHNICIAN IV

Minimum Requisite: High School diploma and eight years of experience

Description: Organize and direct hardware installations on site surveys. Assess and document current site network configurations and user requirements. Design and optimize network topologies. Analyze and develop new hardware requirements, and prepare specifications for hardware acquisitions. Direct and lead the preparation of engineering plans and site installation Technical Design Packages. Develop hardware installation schedules. Mobilize installation teams. Direct and lead the preparation of drawings that document configuration changes at each site. Prepare site installation and test reports. Coordinate post installation operations and maintenance support.

WEB DEVELOPER I

Minimum Requisite: Bachelor's degree

Description: Develop webpage content based on interviews and other data provided; utilize webpage authoring systems to create layouts and coding. Apply HTML, Javascript, ActiveX, and other state-of-the art tools to create dynamic webpage designs.

WEB DEVELOPER II

Minimum Requisite: Bachelor's degree and two years of experience

Description: Develop webpage content based on interviews and other data provided; utilize webpage authoring systems to create layouts and coding. Apply HTML, Javascript, ActiveX, and other state-of-the art tools to create dynamic webpage designs.

WEB DEVELOPER III

Minimum Requisite: Bachelor's degree and four years of experience

Description: Consult with clients and other project team members to design, build, and manage web applications and sites. Possess knowledge of a variety of programming/scripting languages, including SQL, C++, HTML, CGI, JavaScript, Perl, Java, PHP, ASP, and Cold Fusion. Possess database development experience using Oracle, MS SQL Server, and other databases. Possess some server maintenance experience.

WEB DEVELOPER IV

Minimum Requisite: Bachelor's degree and six years of experience

Description: Consult with clients and other project team members to design, build, and manage web applications and sites. Possess knowledge of a variety of programming/scripting languages, including SQL, C++, HTML, CGI, JavaScript, Perl, Java, PHP, ASP, and Cold Fusion. Possess database development experience using Oracle, MS SQL Server, and other databases. Possess some server maintenance experience.

EQUIVALENCY BETWEEN EDUCATION AND EXPERIENCE

1.5 years of experience can be substituted for 1 year of school:

Associate's degree = 3 years of experience;

Bachelor's degree = 6 years of experience;

Master's degree = 9 years of experience;

Ph.D. = 12 years of experience.

For example:

Bachelor's degree = Associate's degree + 3 years of experience;

Master's degree = Bachelor's degree + 3 years of experience, or Associate's degree + 6 years of experience;

Ph.D. = Bachelor's degree + 6 years of experience, or Master's degree + 3 years of experience.

**GENERAL SERVICES ADMINISTRATION (GSA) APPROVED
PRICE LIST FOR BLAK LAVA SIN 132-51
SERVICE ITEM NUMBER 132-51 IT PROFESSIONAL SERVICES**

Blak Lava, LLC						
<p style="text-align: center;">GENERAL SERVICES ADMINISTRATION PRICE LIST SERVICE ITEM NUMBER 132-51 IT PROFESSIONAL SERVICES GSA SCHEDULE CONTRACT NUMBER GS-35F-0079W (Includes IFF of .75%)</p>						
Labor Category	2014 Site Rate	2015 Site Rate	2016 Site Rate	2017 Site Rate	2018 Site Rate	2019 Site Rate
Administration Specialist						
Administrative Specialist I	\$31.36	\$31.36	\$31.36	\$31.36	\$31.36	\$31.36
Administrative Specialist II	\$34.75	\$34.75	\$34.75	\$34.75	\$34.75	\$34.75
Administrative Specialist III	\$38.14	\$38.14	\$38.14	\$38.14	\$38.14	\$38.14
Administrative Specialist IV	\$44.08	\$44.08	\$44.08	\$44.08	\$44.08	\$44.08
Administrative Specialist V	\$50.86	\$50.86	\$50.86	\$50.86	\$50.86	\$50.86
Administrative Specialist VI	\$56.79	\$56.79	\$56.79	\$56.79	\$56.79	\$56.79
Analyst						
Analyst I	\$42.38	\$42.38	\$42.38	\$42.38	\$42.38	\$42.38
Analyst II	\$53.40	\$53.40	\$53.40	\$53.40	\$53.40	\$53.40
Analyst III	\$63.57	\$63.57	\$63.57	\$63.57	\$63.57	\$63.57
Analyst IV	\$72.90	\$72.90	\$72.90	\$72.90	\$72.90	\$72.90
Analyst V	\$80.53	\$80.53	\$80.53	\$80.53	\$80.53	\$80.53
Analyst VI	\$91.55	\$91.55	\$91.55	\$91.55	\$91.55	\$91.55
Business Management Analyst						
Business Mgmt Analyst I	\$50.86	\$50.86	\$50.86	\$50.86	\$50.86	\$50.86
Business Mgmt Analyst II	\$59.34	\$59.34	\$59.34	\$59.34	\$59.34	\$59.34
Business Mgmt Analyst III	\$67.81	\$67.81	\$67.81	\$67.81	\$67.81	\$67.81
Business Mgmt Analyst IV	\$76.29	\$76.29	\$76.29	\$76.29	\$76.29	\$76.29
Database Administrator						
Database Administrator I	\$52.55	\$52.55	\$52.55	\$52.55	\$52.55	\$52.55
Database Administrator II	\$60.18	\$60.18	\$60.18	\$60.18	\$60.18	\$60.18
Database Administrator III	\$66.96	\$66.96	\$66.96	\$66.96	\$66.96	\$66.96
Database Administrator IV	\$72.90	\$72.90	\$72.90	\$72.90	\$72.90	\$72.90
Database Administrator V	\$77.98	\$77.98	\$77.98	\$77.98	\$77.98	\$77.98
Engineer						
Engineer I	\$46.62	\$46.62	\$46.62	\$46.62	\$46.62	\$46.62
Engineer II	\$59.34	\$59.34	\$59.34	\$59.34	\$59.34	\$59.34
Engineer III	\$76.29	\$76.29	\$76.29	\$76.29	\$76.29	\$76.29
Engineer IV	\$89.00	\$89.00	\$89.00	\$89.00	\$89.00	\$89.00
Engineer V	\$101.72	\$101.72	\$101.72	\$101.72	\$101.72	\$101.72

Blak Lava, LLC

GENERAL SERVICES ADMINISTRATION PRICE LIST SERVICE ITEM NUMBER 132-51 IT PROFESSIONAL SERVICES GSA SCHEDULE CONTRACT NUMBER GS-35F-0079W (Includes IFF of .75%)

Labor Category	2014 Site Rate	2015 Site Rate	2016 Site Rate	2017 Site Rate	2018 Site Rate	2019 Site Rate
Engineer VI	\$114.43	\$114.43	\$114.43	\$114.43	\$114.43	\$114.43
Graphic Designer/Multimedia Specialist						
Graphic Designer/Multimedia Specialist I	\$38.14	\$38.14	\$38.14	\$38.14	\$38.14	\$38.14
Graphic Designer/Multimedia Specialist II	\$48.32	\$48.32	\$48.32	\$48.32	\$48.32	\$48.32
Graphic Designer/Multimedia Specialist III	\$61.03	\$61.03	\$61.03	\$61.03	\$61.03	\$61.03
Graphic Designer/Multimedia Specialist IV	\$72.05	\$72.05	\$72.05	\$72.05	\$72.05	\$72.05
Help Desk Specialist						
Help Desk Specialist I	\$33.91	\$33.91	\$33.91	\$33.91	\$33.91	\$33.91
Help Desk Specialist II	\$42.38	\$42.38	\$42.38	\$42.38	\$42.38	\$42.38
Help Desk Specialist III	\$55.10	\$55.10	\$55.10	\$55.10	\$55.10	\$55.10
Help Desk Specialist IV	\$67.81	\$67.81	\$67.81	\$67.81	\$67.81	\$67.81
Information Security Specialist						
Information Security Specialist I	\$42.38	\$42.38	\$42.38	\$42.38	\$42.38	\$42.38
Information Security Specialist II	\$55.10	\$55.10	\$55.10	\$55.10	\$55.10	\$55.10
Information Security Specialist III	\$67.81	\$67.81	\$67.81	\$67.81	\$67.81	\$67.81
Information Security Specialist IV	\$80.53	\$80.53	\$80.53	\$80.53	\$80.53	\$80.53
Program Manager						
Program Manager I	\$63.57	\$63.57	\$63.57	\$63.57	\$63.57	\$63.57
Program Manager II	\$76.29	\$76.29	\$76.29	\$76.29	\$76.29	\$76.29
Program Manager III	\$89.00	\$89.00	\$89.00	\$89.00	\$89.00	\$89.00
Program Manager IV	\$101.72	\$101.72	\$101.72	\$101.72	\$101.72	\$101.72
Program Manager V	\$114.43	\$114.43	\$114.43	\$114.43	\$114.43	\$114.43
Program Manager VI	\$127.15	\$127.15	\$127.15	\$127.15	\$127.15	\$127.15
Program Manager VII	\$148.34	\$148.34	\$148.34	\$148.34	\$148.34	\$148.34
Program Manager VIII	\$169.53	\$169.53	\$169.53	\$169.53	\$169.53	\$169.53
Programmer						
Programmer I	\$55.95	\$55.95	\$55.95	\$55.95	\$55.95	\$55.95
Programmer II	\$62.73	\$62.73	\$62.73	\$62.73	\$62.73	\$62.73
Programmer III	\$71.20	\$71.20	\$71.20	\$71.20	\$71.20	\$71.20
Programmer IV	\$80.53	\$80.53	\$80.53	\$80.53	\$80.53	\$80.53
Quality Assurance Specialist						
Quality Assurance Specialist I	\$63.57	\$63.57	\$63.57	\$63.57	\$63.57	\$63.57
Quality Assurance Specialist II	\$76.29	\$76.29	\$76.29	\$76.29	\$76.29	\$76.29
Quality Assurance Specialist III	\$93.24	\$93.24	\$93.24	\$93.24	\$93.24	\$93.24

Blak Lava, LLC

**GENERAL SERVICES ADMINISTRATION
PRICE LIST
SERVICE ITEM NUMBER 132-51 IT PROFESSIONAL SERVICES
GSA SCHEDULE CONTRACT NUMBER GS-35F-0079W
(Includes IFF of .75%)**

Labor Category	2014 Site Rate	2015 Site Rate	2016 Site Rate	2017 Site Rate	2018 Site Rate	2019 Site Rate
Quality Assurance Specialist IV	\$110.20	\$110.20	\$110.20	\$110.20	\$110.20	\$110.20
Subject Matter Expert						
Subject Matter Expert I	\$93.24	\$93.24	\$93.24	\$93.24	\$93.24	\$93.24
Subject Matter Expert II	\$105.96	\$105.96	\$105.96	\$105.96	\$105.96	\$105.96
Subject Matter Expert III	\$118.67	\$118.67	\$118.67	\$118.67	\$118.67	\$118.67
Subject Matter Expert IV	\$131.39	\$131.39	\$131.39	\$131.39	\$131.39	\$131.39
Subject Matter Expert V	\$141.56	\$141.56	\$141.56	\$141.56	\$141.56	\$141.56
Subject Matter Expert VI	\$152.58	\$152.58	\$152.58	\$152.58	\$152.58	\$152.58
Subject Matter Expert VII	\$161.05	\$161.05	\$161.05	\$161.05	\$161.05	\$161.05
Technical Writer						
Technical Writer I	\$43.23	\$43.23	\$43.23	\$43.23	\$43.23	\$43.23
Technical Writer II	\$50.01	\$50.01	\$50.01	\$50.01	\$50.01	\$50.01
Technical Writer III	\$56.79	\$56.79	\$56.79	\$56.79	\$56.79	\$56.79
Technical Writer IV	\$63.57	\$63.57	\$63.57	\$63.57	\$63.57	\$63.57
Technician						
Technician I	\$33.91	\$33.91	\$33.91	\$33.91	\$33.91	\$33.91
Technician II	\$42.38	\$42.38	\$42.38	\$42.38	\$42.38	\$42.38
Technician III	\$50.86	\$50.86	\$50.86	\$50.86	\$50.86	\$50.86
Technician IV	\$59.34	\$59.34	\$59.34	\$59.34	\$59.34	\$59.34
Web Developer						
Web Developer I	\$41.54	\$41.54	\$41.54	\$41.54	\$41.54	\$41.54
Web Developer II	\$49.16	\$49.16	\$49.16	\$49.16	\$49.16	\$49.16
Web Developer III	\$63.57	\$63.57	\$63.57	\$63.57	\$63.57	\$63.57
Web Developer IV	\$73.75	\$73.75	\$73.75	\$73.75	\$73.75	\$73.75

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

Blak Lava, LLC provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner. To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

Blak Lava, LLC
8229 Boone Boulevard, Suite 801B
Vienna, VA 22182
Telephone: 571-766-2240
Facsimile: 571-766-2241
Email: Contracts@BlakLava.com

Contact Name: Arrash Rezvan
Alternate Contact Name: Ken Coleman

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity Date

Contractor Date

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

- (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
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- (2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
-------------	----------------------------

- (3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

- (4) This BPA does not obligate any funds.

- (5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
--------	------------------

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:
- (a) Name of Contractor;
 - (b) Contract Number;
 - (c) BPA Number;
 - (d) Model Number or National Stock Number (NSN);
 - (e) Purchase Order Number;
 - (f) Date of Purchase;
 - (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors. Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.